



DEPARTMENT OF DEFENSE
JOINT PROGRAM MANAGER
FOR DECONTAMINATION
7980 LINDBERGH LANDING
BROOKS CITY BASE, TX 78235-5119



August 30, 2004

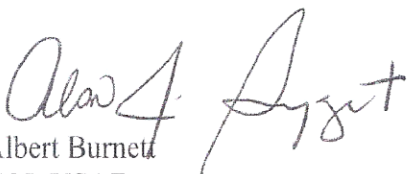
Ted DiNovo
President
Guild Associates Incorporated
5750 Shier-Rings Road
PO Box 8013
Dublin, Ohio 43016-2013

Subject: Letter of Appreciation

Guild Associates Incorporated has played an essential role in developing, producing, and providing warfighter decontamination capabilities in operator's wipedown of immediate decontamination against chemical threat.

As a result of this, I would like to commend Program Manager Mr. Roy Brown and the Guild team for their outstanding and exemplary contract performance on contract DAAD13-01-D-0012 for the System Manager of the M100 Sorbent Decontamination System (SDS) of the Joint Program Manager for Decontamination (JPM DECON) and Joint Program Executive Office, Chemical Biological Defense. Guild has successfully executed and managed the M100 SDS contract from March 2002 to the present. Guild has implemented a successful Quality System, including Statistical Process Control, devised a well-executed Material Handling System, and conducted Just-In-Time delivery of the system's components for the applicators, packaging, and cases from a host of vendors. They have successfully increased the production rate from 5,000 to 45,000 M100 SDS per month, mainly to support Operation Iraqi Freedom, without a single delay. For the life of the contract, Guild has produced and delivered a total of 838,500 systems to the United States Army, United States Marine Corps, and United States Army War Reserves.

The JPM DECON expresses its appreciation for Guild's dedication, effort, and outstanding partnering relationship with the M100 SDS team, which has contributed greatly to the success of the M100 SDS program.


Albert Burnett
for COL USAF
Joint Project Manager, Decontamination